# Econometricks: Short guides to econometrics 

Trick 04: The Least Squares Estimator
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## Content

1. What is the Relationship between Two Variables?
2. The Econometric Model
3. Estimation with OLS
4. Properties of the OLS Estimator in the Small and in the Large
5. Politically Connected Firms: Causality or Correlation?

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## Political Connections and Firms

Firm profits increase with the degree of political connections


- Learn how to represent relationships between two or more variables
- How to quantify and predict effects of shocks and policy changes
- Show properties of the OLS estimator in small \& large samples
- Apply Monte Carlo Simulations to assess properties of OLS

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## Specification of a Linear Regression

- dependent variable $y_{i}=$ profits of firm $i$
- explanatory variables $x_{i 1}, \ldots, x_{i K} k=1, \ldots K$ political connections, other firm characteristics
- $x_{i 0}=1$ is a constant
- parameters to be estimated $\beta_{0}, \beta_{1}, \ldots, \beta_{K}$ are $K+1$

Political Connections and Profit Margin


- $u_{i}$ is called the error term

$$
y_{i}=\left(\beta_{0}=4\right)+\left(\beta_{1}=0\right) x_{i 1}+u_{i}
$$

## Specification of a Linear Regression

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- parameters to be estimated $\beta_{0}, \beta_{1}, \ldots, \beta_{K}$ are $K+1$

- $u_{i}$ is called the error term

$$
y_{i}=\left(\beta_{0}=2.36\right)+\left(\beta_{1}=0.01\right) x_{i 1}+u_{i}
$$

## How Were the Data Generated?

The data generating process is fully described by a set of assumptions.
The Five Assumptions of the Econometric Model

- LRM1: Linearity
- LRM2: Simple random sampling
- LRM3: Exogeneity
- LRM4: Error variance
- LRM5: Identifiability


## Data Generating Process: Linearity

## Definition

LRM1: Linearity.

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\ldots+\beta_{K} x_{i K}+u_{i} \text { and } E\left(u_{i}\right)=0
$$

LRM1 assumes that the

- functional relationship is linear in parameters $\beta_{k}$
- error term $u_{i}$ enters additively
- parameters $\beta_{k}$ are constant across individual firms $i$ and $j \neq i$.


## Anscombe's Quartet



Figure 1: All four sets are identical when examined using linear statistics, but very different when graphed. Correlation between x and y is 0.816 . Linear Regression $\mathrm{y}=$ $3.00+0.50 x$.

## Data Generating Process: Random Sampling

## Definition

LRM2: Simple Random Sampling.
$\left\{x_{i 1}, \ldots, x_{i k}, y_{i}\right\}_{i=1}^{N} \quad$ i.i.d. (independent and identically distributed)

LRM2 means that

- observation $i$ has no information content for observation $j \neq i$
- all observations $i$ come from the same distribution

This assumption is guaranteed by simple random sampling provided there is no systematic non-response or truncation.

## Density of Population and Truncated Sample



Figure 2: Distribution of a dependent variable and an independent variable truncated at $y^{*}=15$.

## Data Generating Process: Exogeneity

## Definition

LRM3: Exogeneity.
a)

$$
u_{i} \mid x_{i 1}, \ldots, x_{i k} \sim N\left(0, \sigma_{i}^{2}\right)
$$

LRM3a assumes that the error term is normally distributed conditional on the explanatory variables.
b)

$$
u_{i} \perp x_{i k} \quad \forall k \quad \text { (independent), } p d f_{u, x}\left(u_{i} x_{i k}\right)=p d f_{u}\left(u_{i}\right) p d f_{x}\left(x_{i k}\right)
$$

LRM3b means that the error term is independent of the explanatory variables.
c)

$$
E\left(u_{i} \mid x_{i 1}, \ldots, x_{i K}\right)=E\left(u_{i}\right)=0 \quad \text { (mean independent) }
$$

LRM3c states that the mean of the error term is independent of explanatory variables.
d)

$$
\operatorname{cov}\left(x_{i k}, u_{i}\right)=0 \quad \forall k \quad \text { (uncorrelated) }
$$

LRM3d means that the error term and the explanatory variables are uncorrelated.
LRM3a or LRM3b imply LRM3c and LRM3d. LRM3c implies LRM3d.

## (Conditional) Mean Independence



Figure 3: Distributions of the dependent variable conditional on values of an independent variable.

Weaker exogeneity assumption if interest only in, say, $x_{i 1}$ :

## Conditional Mean Independence

$E\left(u_{i} \mid x_{i 1}, x_{i 2}, \ldots, x_{i K}\right)=E\left(u_{i} \mid x_{i 2}, \ldots, x_{i K}\right)$
Given the control variables $x_{i 2}, \ldots, x_{i K}$, the mean of $u_{i}$ does not depend on the variable of interest $x_{i 1}$.

## Data Generating Process: Error Variance

## Definition

LRM4: Error Variance.
a)

$$
V\left(u_{i} \mid x_{i 1}, \ldots, x_{i K}\right)=\sigma^{2}<\infty \quad \text { (homoskedasticity) }
$$

LRM4a means that the variance of the error term is a constant.
b)

$$
V\left(u_{i} \mid x_{i 1}, \ldots, x_{i K}\right)=\sigma_{i}^{2}=g\left(x_{i 1}, \ldots, x_{i k}\right)<\infty \quad \text { (cond. heteroskedasticity) }
$$

LRM4b allows the variance of the error term to depend on a function $g$ of the explanatory variables.

## Heteroskedasticity



Figure 4: The simple regression model under homo- and heteroskedasticity. $\operatorname{Var}($ profits|lobbying, employees) increasing with lobbying.

## Data Generating Process: Identifiability

## Definition

LRM5: Identifiability.

$$
\begin{aligned}
& \left(x_{i 0}, x_{i 1}, \ldots, x_{i k}\right) \text { are not linearly dependent } \\
& 0<V\left(x_{i k}\right)<\infty \quad \forall k>0
\end{aligned}
$$

LRM5 assumes that

- the regressors are not perfectly collinear, i.e. no variable is a linear combination of the others
- all regressors (but the constant) have strictly positive variance both in expectations and in the sample and not too many extreme values.
LRM5 means that every explanatory variable adds additional information.


## The Identifying Variation from $x_{i k}$



Figure 5: The number of red and blue dots is the same. Using which would you get a more accurate regression line?

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## Estimation with OLS

Ordinary least squares (OLS) minimizes the squared distances (SD) between the observed and the predicted dependent variable $y$ :

$$
\begin{gathered}
\min _{\beta_{0}, \ldots, \beta_{K}} S D\left(\beta_{0}, \ldots, \beta_{K}\right) \\
\text { where } S D=\sum_{i=1}^{N}\left[y_{i}-\left(\beta_{0}+\beta_{1} x_{i 1}+\ldots+\beta_{K} x_{i K}\right)\right]^{2} .
\end{gathered}
$$

How to Describe the Relationship Best?


How to Describe the Relationship Best?


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How to Describe the Relationship Best?


## Invention of OLS

Legendre to Jacobi (Paris, 30 November 1827, Plackett, 1972):
"...How can Mr. Gauss have dared to tell you that the greater part of your theorems were known to him...?
... this is the same man ... who wanted to appropriate in 1809 the method of least squares published in 1805.

- Other examples will be found in other places, but a man of honour should refrain from imitating them."

Figure 6: Watercolor caricature of Legendre by Boilly (1820), the only existing portrait known.

## Invention of OLS

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Figure 7: Portrait of Gauss by Jensen (1840).

## Estimation with OLS

For the bivariate regression model, the OLS estimators of $\beta_{0}$ and $\beta_{1}$ are

$$
\begin{gathered}
\hat{\beta}_{0}=\bar{y}-\hat{\beta}_{1} \bar{x} \\
\hat{\beta}_{1}=\frac{\sum_{i=1}^{N}\left(x_{i 1}-\bar{x}\right)\left(y_{i}-\bar{y}\right)}{\sum_{i=1}^{N}\left(x_{i 1}-\bar{x}\right)^{2}}=\frac{\operatorname{cov}(x, y)}{\operatorname{var}(x)} \\
\hat{\beta}_{1}=\operatorname{cov}(x, y) /\left(s_{x} s_{x}\right)=R s_{y} / s_{x},
\end{gathered}
$$

where $R \equiv \operatorname{cov}(x, y) /\left(s_{x} s_{y}\right)$ is Pearson's correlation coefficient with $s_{z}$ denoting the standard deviation of $z$.

## OLS estimator Measures Linear Correlation

Equivalently,

$$
R=s_{x} / s_{y} \hat{\beta}_{1}=\frac{\hat{\beta}_{1} \sum_{i=1}^{N}\left(x_{i 1}-\bar{x}\right)}{\sum_{i=1}^{N}\left(y_{i}-\bar{y}\right)}=\frac{\sum_{i=1}^{N}\left(\hat{\beta}_{1} x_{i 1}-\hat{\beta}_{1} \bar{x}\right)}{\sum_{i=1}^{N}\left(y_{i}-\bar{y}\right)} .
$$

Squaring gives

$$
R^{2}=\frac{\sum_{i=1}^{N}\left(\hat{y}_{i}-\bar{y}\right)^{2}}{\sum_{i=1}^{N}\left(y_{i}-\bar{y}\right)^{2}}=1-\frac{\sum_{i=1}^{N} \hat{u}_{i}^{2}}{\sum_{i=1}^{N}\left(y_{i}-\bar{y}\right)^{2}} .
$$

$R^{2}$ as measure of the goodness of fit:
The fit improves with the fraction of the sample variation in $y$ that is explained by the $x$.

## The Case with K Explanatory Variables

The more general case with $K$ explanatory variables is

$$
\underset{(K+1) \times 1}{\hat{\beta}}=\underset{(K+1) \times(K+1)}{\left(X^{\prime} X\right)^{-1}} \underset{(K+1) \times N}{X^{\prime}} \underset{N \times 1}{y}
$$



Figure 8: Scatter cloud visualized with GRAPH3D for Stata.

Given the OLS estimator, we can predict the

- dependent variable by $\hat{y}_{i}=\hat{\beta}_{0}+\hat{\beta}_{1} x_{i 1}+\ldots+\hat{\beta}_{K} x_{i K}$
- the error term by $\hat{u}_{i}=y_{i}-\hat{y}_{i}$.
$\hat{u}_{i}$ is called the residual.
Adjusted $R^{2}=1-\frac{N-1}{N-K-1} \frac{\sum_{i=1}^{N} \hat{u}_{i}^{2}}{\sum_{i=1}^{N}\left(y_{i}-\bar{y}\right)^{2}}$.


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Figure 9: OLS surface visualized with GRAPH3D for Stata.

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## Properties of the OLS Estimator

- Small sample properties of $\hat{\beta}$
- unbiased
- normally distributed
- efficient
- Large sample properties of $\hat{\beta}$
- consistent
- approx. normal
- asymptotically efficient


## Small Sample Properties



Figure 10: What is a small sample?
Source: Familien-Duell
Grundy Light Entertainment.

## Small Sample Properties



Figure 11: What is a small sample? (Wooldridge, 2009, p. 755): "But large sample approximations have been known to work well for sample sizes as small as $N=20$." Source: Familien-Duell Grundy Light Entertainment.

## Unbiasedness and Normality of $\hat{\beta}_{k}$

Assuming LRM1, LRM2, LRM3a, LRM4, and LRM5, the following properties can be established even for small samples.

- The OLS estimator of $\beta$ is unbiased.

$$
E\left(\hat{\beta}_{k} \mid x_{11}, \ldots, x_{N K}\right)=\beta_{k} .
$$

- The OLS estimator is (multivariate) normally distributed.

$$
\hat{\beta}_{k} \mid x_{11}, \ldots, x_{N K} \sim N\left(\beta_{k}, V\left(\hat{\beta}_{k}\right)\right)
$$

- Under homoskedasticity (LRM4a) the variance $\widehat{V}\left(\hat{\beta}_{k} \mid x_{11}, \ldots, x_{N K}\right)$ can be unbiasedly estimated.


## Variance of $\hat{\beta}_{k}$ and Efficiency

- For the bivariate regression model, it is estimated as

$$
\begin{gathered}
\widehat{V}=\frac{\hat{\sigma}^{2}}{\sum_{i=1}^{N}\left(x_{i}-\bar{x}\right)^{2}} \text { with } \\
\hat{\sigma}^{2}=\frac{\sum_{i=1}^{N} \hat{u}_{i}^{2}}{N-K-1} .
\end{gathered}
$$

- Gauß-Markov-Theorem: under homoskedasticity (LRM4a) $\hat{\beta}_{k}$ is the BLUE (best linear unbiased estimator, e.g., non-linear least squares biased).
- $\widehat{V}\left(\hat{\beta}_{k}\right)$ inflates with
- micronumerosity (small sample size)
- multicollinearity (high (but not perfect) correlation between two or more of the independent variables).


## Unbiasedness

- The OLS estimator of $\beta$ is unbiased.

Plug $y=X \beta+u$ into the formula for $\hat{\beta}$ and then use the law of iterated expectation to first take expectation with respect to $u$ conditional on $X$ and then take the unconditional expectation:

$$
\begin{gathered}
\mathrm{E}[\hat{\beta}]=E_{X, u}\left[\left(X^{\prime} X\right)^{-1} X^{\prime}(X \beta+u)\right] \\
=\beta+E_{X, u}\left[\left(X^{\prime} X\right)^{-1} X^{\prime} u\right] \\
=\beta+E_{X}\left[E_{u \mid X}\left[\left(X^{\prime} X\right)^{-1} X^{\prime} u \mid X\right]\right] \\
=\beta+E_{X}\left[\left(X^{\prime} X\right)^{-1} X^{\prime} E_{u \mid X}[u \mid X]\right] \\
=\beta
\end{gathered}
$$

where $E[u \mid X]=0$ by assumptions of the model.

## Variance

- The OLS estimator $\beta$ has variance $\widehat{V}\left(\hat{\beta}_{k} \mid x_{11}, \ldots, x_{N K}\right)=\sigma^{2}\left(X^{\prime} X\right)^{-1}$
Let $\sigma^{2} /$ denote the covariance matrix of $u$. Then,

$$
\begin{gathered}
E\left[(\hat{\beta}-\beta)(\hat{\beta}-\beta)^{\prime}\right]=E\left[\left(\left(X^{\prime} X\right)^{-1} X^{\prime} u\right)\left(\left(X^{\prime} X\right)^{-1} X^{\prime} u\right)^{\prime}\right] \\
=E\left[\left(X^{\prime} X\right)^{-1} X^{\prime} u u^{\prime} X\left(X^{\prime} X\right)^{-1}\right] \\
=E\left[\left(X^{\prime} X\right)^{-1} X^{\prime} \sigma^{2} X\left(X^{\prime} X\right)^{-1}\right] \\
=E\left[\sigma^{2}\left(X^{\prime} X\right)^{-1} X^{\prime} X\left(X^{\prime} X\right)^{-1}\right] \\
=\sigma^{2}\left(X^{\prime} X\right)^{-1}
\end{gathered}
$$

where we used the fact that $\hat{\beta}-\beta$ is just an affine transformation of $u$ by the matrix $\left(X^{\prime} X\right)^{-1} X^{\prime}$.

## Estimator for Variance

For a simple linear regression model, where $\beta=\left[\beta_{0}, \beta_{1}\right]^{\prime}$ ( $\beta_{0}$ is the $y$-intercept and $\beta_{1}$ is the slope), one obtains

$$
\begin{gathered}
\sigma^{2}\left(X^{\prime} X\right)^{-1}=\sigma^{2}\left(\sum x_{i} x_{i}^{\prime}\right)^{-1} \\
=\sigma^{2}\left(\sum\left(1, x_{i}\right)^{\prime}\left(1, x_{i}\right)\right)^{-1} \\
=\sigma^{2}\left(\sum\binom{1 x_{i}}{x_{i} x_{i}^{2}}\right)^{-1} \\
\left.=\sigma^{2} \cdot \frac{1}{N \sum_{i}^{2}-\left(\sum x_{i}^{2}\right)^{2}}\left(x_{i}\right)^{-1}-\sum_{i} \sum_{x_{i}}^{2} x_{i}^{2} x^{2} x_{i}\right) \\
=\sigma^{2} \cdot \frac{1}{N \sum_{i=1}^{N}\left(x_{i}-\bar{x}\right)^{2}}\left(\frac{1}{2} x_{i}^{2}-\sum_{x_{i} N} x_{i}\right) \\
\operatorname{Var}\left(\beta_{1}\right)=\frac{\sigma^{2}}{\sum_{i=1}^{N}\left(x_{i}-\bar{x}\right)^{2}}
\end{gathered}
$$

## Parameter Values for Simulations

Monte Carlo Simulations show the distribution of the estimate. Suppose the data generating process is

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+u_{i}
$$

- $\beta_{0}=2.00$
- $\beta_{1}=0.5$
- $u_{i} \sim N(0.00,1.00)$

Try it yourself...

- $N=3, N=5, N=10$,

$$
N=25, N=100, N=1000
$$

## How to Establish Asymptotic Properties of $\hat{\beta}_{k}$ ?

## Law of Large Numbers

As $N$ increases, the distribution of $\hat{\beta}_{k}$ becomes more tightly centered around $\beta_{k}$.


## How to Establish Asymptotic Properties of $\hat{\beta}_{k}$ ?

## Central Limit Theorem

As $N$ increases, the distribution of $\hat{\beta}_{k}$ becomes normal (starting from a $t$-distribution).

(a) $\mathrm{N}=3$

(c) $\mathrm{N}=10$

(b) $\mathrm{N}=5$

(d) $\mathrm{N}=100$

## Consistency, Asymptotically Normality

Assuming LRM1, LRM2, LRM3d, LRM4a or LRM4b, and LRM5 the following properties can be established using law of large numbers and central limit theorem for large samples.

- The OLS estimator is consistent:

$$
\operatorname{plim} \hat{\beta}_{k}=\beta_{k} .
$$

That is, for all $\varepsilon>0$

$$
\lim _{N \rightarrow \infty} \operatorname{Pr}\left(\left|\hat{\beta}_{k}-\beta_{k}\right|>\varepsilon\right)=0
$$

- The OLS estimator is asymptotically normally distributed

$$
\sqrt{N}\left(\hat{\beta}_{k}-\beta_{k}\right) \xrightarrow{d} N\left(0, A \operatorname{var}\left(\hat{\beta}_{k}\right) \times N\right)
$$

(Avar means asymptotic variance)

- The OLS estimator is approximately normally distributed

$$
\hat{\beta}_{k} \stackrel{A}{\sim} N\left(\beta_{k}, A \operatorname{var}\left(\hat{\beta}_{k}\right)\right)
$$

## Efficiency and Asymptotic Variance

For the bivariate regression under LRM4a (homoskedasticity) it can be consistently estimated as

$$
\widehat{\operatorname{Avar}}\left(\hat{\beta}_{1}\right)=\frac{\hat{\sigma}^{2}}{\sum_{i=1}^{N}\left(x_{i 1}-\bar{x}\right)^{2}},
$$

with

$$
\hat{\sigma}^{2}=\frac{\sum_{i=1}^{N} \hat{u}_{i}^{2}}{N-2} .
$$

Under LRMb (heteroskedasticity), Avar $(\hat{\beta})$ can be consistently estimated as the robust or Eicker-Huber-White estimator.

The robust variance estimator is calculated as

$$
\widehat{\operatorname{Avar}}\left(\hat{\beta}_{1}\right)=\frac{\sum_{i=1}^{N} \hat{u}_{i}^{2}\left(x_{i 1}-\bar{x}\right)^{2}}{\left[\sum_{i=1}^{N}\left(x_{i 1}-\bar{x}\right)^{2}\right]}
$$

Note: In practice we can almost never be sure that the errors are homoskedastic and should therefore always use robust standard errors.

## Sketch of Proof for Asymptotic Properties

- The OLS estimator of $\hat{\beta}$ is consistent and asymptotic normal Estimator $\hat{\beta}$ can be written as: $\hat{\beta}=\left(\frac{1}{N} X^{\prime} X\right)^{-1} \frac{1}{N} X^{\prime} y=$ $\beta+\left(\frac{1}{N} X^{\prime} X\right)^{-1} \frac{1}{N} X^{\prime} u=\beta+\left(\frac{1}{N} \sum_{i=1}^{N} x_{i} x_{i}^{\prime}\right)^{-1}\left(\frac{1}{N} \sum_{i=1}^{N} x_{i} u_{i}\right)$
We can use the law of large numbers to establish that:
$\frac{1}{N} \sum_{i=1}^{N} x_{i} x_{i}^{\prime} \xrightarrow{p} \mathrm{E}\left[x_{i} x_{i}^{\prime}\right]=\frac{Q_{x x}}{N}, \quad \frac{1}{N} \sum_{i=1}^{N} x_{i} u_{i} \xrightarrow{p} \mathrm{E}\left[x_{i} u_{i}\right]=0$
By Slutsky's theorem and continuous mapping theorem these results can be combined to establish consistency of estimator $\hat{\beta}$ : $\hat{\beta} \xrightarrow{p} \beta+Q_{x x}^{-1} \cdot 0=\beta$
The central limit theorem tells us that: $\frac{1}{\sqrt{N}} \sum_{i=1}^{N} x_{i} u_{i} \xrightarrow{d} \mathcal{N}(0, V)$, where $V=\operatorname{Var}\left[x_{i} u_{i}\right]=\mathrm{E}\left[u_{i}^{2} x_{i} x_{i}^{\prime}\right]=\mathrm{E}\left[\mathrm{E}\left[u_{i}^{2} \mid x_{i}\right] x_{i} x_{i}^{\prime}\right]=\sigma^{2} \frac{Q_{x x}}{N}$
Applying Slutsky's theorem again we'll have:

$$
\begin{aligned}
& \sqrt{N}(\hat{\beta}-\beta)=\left(\frac{1}{N} \sum_{i=1}^{N} x_{i} x_{i}^{\prime}\right)^{-1}\left(\frac{1}{\sqrt{N}} \sum_{i=1}^{N} x_{i} u_{i}\right) \xrightarrow{d} \\
& Q_{x x}^{-1} N \cdot \mathcal{N}\left(0, \sigma^{2} \frac{Q_{x x}}{N}\right)=\mathcal{N}\left(0, \sigma^{2} Q_{x x}^{-1} N\right)
\end{aligned}
$$

## OLS Properties in the Small and in the Large

| Set of assumptions | (1) | (2) | (3) | (4) | (5) | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LRM1: linearity |  |  | 1 f | 1 | e d |  |
| LRM2: simple random sampling |  | f $u$ | 1 f | 1 | e d |  |
| LRM5: identifiability |  |  | 1 f | 1 | e d |  |
| LRM4: error variance |  |  |  |  |  |  |
| - LRM4a: homoskedastic | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\times$ | $\times$ | $\times$ |
| - LRM4b: heteroskedastic | $\times$ | $\times$ | $\times$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| LRM3: exogeneity |  |  |  |  |  |  |
| - LRM3a: normality | $\checkmark$ | $\times$ | $\times$ | $\checkmark$ | $\times$ | $\times$ |
| - LRM3b: independent | $\checkmark$ | $\checkmark$ | $\times$ | $\times$ | $\times$ | $\times$ |
| - LRM3c: mean indep. | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\times$ |
| - LRM3d: uncorrelated | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Small sample properties of $\hat{\beta}$ |  |  |  |  |  |  |
| - unbiased | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\times$ |
| - normally distributed | $\checkmark$ | $\times$ | $\times$ | $\checkmark$ | $\times$ | $\times$ |
| - efficient | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\times$ | $\times$ | $\times$ |
| Large sample properties of $\hat{\beta}$ |  |  |  |  |  |  |
| - consistent | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| - approx. normal | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| - asymptotically efficient | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\times$ | $\times$ | $\times$ |

- Notes: $\checkmark=$ fulfilled, $\times=$ violated


## Tests in Small Samples I

Assume LRM1, LRM2, LRM3a, LRM4a, and LRM5. A simple null hypotheses of the form $H_{0}: \beta_{k}=q$ is tested with the $t$-test.
If the null hypotheses is true, the $t$-statistic

$$
t=\frac{\hat{\beta}_{k}-q}{\widehat{\operatorname{se}}\left(\hat{\beta}_{k}\right)} \sim t_{N-K-1}
$$

follows a $t$-distribution with $N-K-1$ degrees of freedom. The standard error is $\hat{s e}\left(\hat{\beta}_{k}\right)=\sqrt{\hat{V}\left(\hat{\beta}_{k}\right)}$.

For example, to perform a two-sided test of $H_{0}$ against the alternative hypotheses $H_{A}: \beta_{k} \neq q$ on the $5 \%$ significance level, we calculate the $t$-statistic and compare its absolute value to the 0.975 -quantile of the $t$-distribution. With $N=30$ and $K=2, H_{0}$ is rejected if $|t|>2.052$.

## Tests in Small Samples II

A null hypotheses of the form $H_{0}: r_{j 1} \beta_{1}+\ldots+r_{j K} \beta_{K}=q_{j}$, in matrix notation $H_{0}: R \beta=q$, with $J$ linear restrictions $j=1 \ldots J$ is jointly tested with the $F$-test.
If the null hypotheses is true, the $F$-statistic follows an $F$ distribution with $J$ numerator degrees of freedom and $N-K-1$ denominator degrees of freedom:

$$
F=\frac{(R \hat{\beta}-q)^{\prime}\left[R \hat{V}(\hat{\beta} \mid X) R^{\prime}\right]^{-1}(R \hat{\beta}-q)}{J} \sim F_{J, N-K-1}
$$

For example, to perform a two-sided test of $H_{0}$ against the alternative hypotheses $H_{A}: r_{j 1} \beta_{1}+\ldots+r_{j K} \beta_{K} \neq q_{j}$ for all $j$ at the $5 \%$ significance level, we calculate the $F$-statistic and compare it to the 0.95 -quantile of the $F$-distribution.

With $N=30, K=2$ and $J=2, H_{0}$ is rejected if $F>3.35$. We cannot perform two-sided $F$-tests because the $F$ distribution has one tail.

## Tests in Small Samples III

Only under homoskedasticity (LRM4a), the F-statistic can also be computed as

$$
F=\frac{\left(R^{2}-R_{\text {restricted }}^{2}\right) / J}{\left(1-R^{2}\right) /(N-K-1)} \sim F_{J, N-K-1},
$$

where $R_{\text {restricted }}^{2}$ is estimated by restricted least squares which minimizes $S D(\beta)$ s.t. $r_{j 1} \beta_{1}+\ldots+r_{j K} \beta_{K} \neq q_{j}$ for all $j$.

Exclusionary restrictions of the form $H_{0}: \beta_{k}=0, \beta_{m}=0, \ldots$ are a special case of $H_{0}: r_{j 1} \beta_{1}+\ldots+r_{j K} \beta_{K}=q_{j}$ for all $j$. In this case, restricted least squares is simply estimated as a regression were the explanatory variables $k, m, \ldots$ are excluded, e.g. a regression with a constant only.

If the $F$ distribution has degrees of freedom (df) 1 as the numerator df , and $N-K-1$ as the denominator df , then it can be shown that $t^{2}=F(1, N-K-1)$.

## Confidence Intervals in Small Samples

Assuming LRM1, LRM2, LRM3a, LRM4a, and LRM5, we can construct confidence intervals for a particular coefficient $\beta_{k}$. The $(1-\alpha)$ confidence interval is given by

$$
\left(\hat{\beta}_{k}-t_{(1-\alpha / 2),(N-K-1)} \widehat{s e}\left(\hat{\beta}_{k}\right), \hat{\beta}_{k}+t_{(1-\alpha / 2),(N-K-1)} \widehat{\operatorname{se}}\left(\hat{\beta}_{k}\right)\right),
$$

where $t_{(1-\alpha / 2),(N-K-1)}$ is the $(1-\alpha / 2)$ quantile of the $t$-distribution with $(N-K-1)$ degrees of freedom. For example, the $95 \%$ confidence interval with $N=30$ and $K=2$ is
$\left(\hat{\beta}_{k}-2.052 \widehat{s e}\left(\hat{\beta}_{k}\right), \hat{\beta}_{k}+2.052 \widehat{s e}\left(\hat{\beta}_{k}\right)\right)$.

## Confidence Intervals in Small Samples

Recall: $\alpha$ is the maximum acceptable probability of a Type I error.

| Null hypothesis $\left(H_{0}\right)$ | is valid (Innocent) | is invalid (Guilty) |
| :--- | :---: | :---: |
| Reject $H_{0}$ | Type I $(\alpha=0.05)$ error | Correct outcome |
| I think he is guilty! | False positive | True positive |
|  | Convicted! | Convicted! |
| Don't reject $H_{0}$ | Correct outcome | Type II $(\beta)$ error |
| I think he is innocent! | True negative | False negative |
|  | Freed! | Freed! |

## Asymptotic Tests

Assume LRM1, LRM2, LRM3d, LRM4a or LRM4b, and LRM5. A simple null hypotheses of the form $H_{0}: \beta_{k}=q$ is tested with the $z$-test. If the null hypotheses is true, the $z$-statistic

$$
z=\frac{\hat{\beta}_{k}-q}{\hat{\operatorname{se}}\left(\hat{\beta}_{k}\right)} \stackrel{A}{\sim} N(0,1)
$$

follows approximately the standard normal distribution. The standard error is $\hat{s e}\left(\hat{\beta}_{k}\right)=\sqrt{\widehat{\operatorname{Avar}}\left(\hat{\beta}_{k}\right)}$.

For example, to perform a two sided test of $H_{0}$ against the alternative hypotheses $H_{A}: \beta_{k} \neq q$ on the $5 \%$ significance level, we calculate the $z$-statistic and compare its absolute value to the 0.975 -quantile of the standard normal distribution. $H_{0}$ is rejected if $|z|>1.96$.

We talk about the Wald test later...

## Confidence Intervals in Large Samples

Assuming LRM1, LRM2, LRM3d, LRM5, and LRM4a or LRM4b, we can construct confidence intervals for a particular coefficient $\beta_{k}$. The $(1-\alpha)$ confidence interval is given by

$$
\left(\hat{\beta}_{k}-z_{(1-\alpha / 2)} \widehat{s e}\left(\hat{\beta}_{k}\right), \hat{\beta}_{k}+z_{(1-\alpha / 2)} \widehat{\operatorname{se}}\left(\hat{\beta}_{k}\right)\right)
$$

where $z_{(1-\alpha / 2)}$ is the $(1-\alpha / 2)$ quantile of the standard normal distribution.

For example, the $95 \%$ confidence interval is $\left(\hat{\beta}_{k}-1.96 \widehat{s e}\left(\hat{\beta}_{k}\right), \hat{\beta}_{k}+1.96 \widehat{s e}\left(\hat{\beta}_{k}\right)\right)$.

## OLS Properties in the Small and in the Large

| Set of assumptions | $(1)$ | $(2)$ |  | $(3)$ |  | $(4)$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

- Notes: $\checkmark=$ fulfilled, $\times=$ violated, ${ }^{*}=$ corrected standard errors.


## Content

1. What is the Relationship between Two Variables?
2. The Econometric Model
3. Estimation with OLS
4. Properties of the OLS Estimator in the Small and in the Large
5. Politically Connected Firms: Causality or Correlation?

## Arguments For Causality of Effect

Political Connections and Profit Margin


Econometric methods need to address concerns, including:

- Misspecification: Results robust to different functional forms
- Errors-in-variables: little concern with administrative data
- External validity: Similar effect found in independent studies.


## Arguments Against Causality of Effect

- Omitted variable bias:
e.g., business acumen
$\rightarrow$ Panel data models
- Sample selection bias: lobbying expenditures only observed if in transparency register.
$\rightarrow$ Selection correction models
- Simultaneous causality:
- profits may be higher because of political connections
- firms may become connected because of their high profits

All of those concerns may be addressed with
$\rightarrow$ instrumental variable models. What would be a good instrument/experiment?

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